## Membership Committee Report 6/8/2021

## Membership Stats

Attached.
We have broken the 1200 mark and looking forward to continued growth!

## High-rises

a. The Savoy building memberships have been activated.
b. Two Liberty Place is our newest Building Member thanks to CCRA's collaborative work and relationship building with Jane Green of the Streets Coalition. TLP is following the Murano model and their operations budget will pay for all 115 residents to become CCRA members. This is our 5th high-rise to join our program!
c. Rick Gross has reached out to 10 Rittenhouse next to see if we can get the floor to present.
d. Our next prospective building will be be 2101 Co-Op.
e. If any Board member has connections/relationships with a high-rise or lives in a highrise, please reach out to Michele to discuss the possibility of building memberships.

## Merchant Partner Program (MP)

Breslow Partners with the help of Amy Jared and Michele Ettinger created and completed a fabulous Merchant Partner brochure. We have identified potential prospects and are looking to offer a wider variety of Merchants Partners for our membership base. Look for more additions this summer.

## New Membership Committee Mission Statement

Susan Kahn and the membership committee updated their committee mission statement for the website. https://centercityresidents.wildapricot.org/CCRA-Committees

## New Initiatives/ Summer Jobs

a. The membership committee agreed to explore the possibility of expanding the Stewardship Program and identify another demographic group 'Long Time' members. Travis will help us collect those names throughout the summer and any history depending on records kept. We may explore the $5,10,15$, and over 20 year members to get an idea of numbers. It is a great year to steward this demographic, especially if we can incorporate it into our 75th year celebration.
b. A membership sub committee will explore creating a system to channel our new and existing member requests to join certain committees, projects, task forces etc.

## Membership Meet \& Greet

We will be looking into an in-person member Meet \& Greet as Philadelphia restrictions are being lifted.

Respectfully submittedMichele Ettinger

Membership Tracking by Month

| Residential Members | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct Nov | Dec |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Individual (formerly General) | 369 | 377 | 383 | 389 | 391 |  |  |  |  |  |  |
| Family | 104 | 112 | 135 | 153 | 154 |  |  |  |  |  |  |
| Senior | 309 | 299 | 302 | 302 | 304 |  |  |  |  |  |  |
| Under 35 | 37 | 38 | 44 | 46 | 43 |  |  |  |  |  |  |
| Building | 119 | 172 | 172 | 173 | 187 |  |  |  |  |  |  |
| Patron | 80 | 82 | 83 | 76 | 78 |  |  |  |  |  |  |
| Angel | 3 | 4 | 4 | 4 | 4 |  |  |  |  |  |  |
| Legend | 2 | 2 | 2 | 2 | 2 |  |  |  |  |  |  |
| Residential Total | 1,023 | 1,086 | 1,125 | 1,145 | 1,163 |  |  |  |  |  |  |
| Business Members |  |  |  |  |  |  |  |  |  |  |  |
| Friend | 34 | 32 | 28 | 31 | 30 |  |  |  |  |  |  |
| Supporter | 5 | 5 | 5 | 5 | 5 |  |  |  |  |  |  |
| Patron | 3 | 3 | 4 | 4 | 4 |  |  |  |  |  |  |
| Champion | 6 | 6 | 7 | 8 | 8 |  |  |  |  |  |  |
| Business Total | 48 | 46 | 44 | 48 | 47 |  |  |  |  |  |  |
| Total Membership | 1,071 | 1,132 | 1,169 | 1,193 | 1,210 |  |  |  |  |  |  |
| Merchant Partners | 19 | 20 | 20 | 20 | 20 |  |  |  |  |  |  |

Net Month over Month Membership Changes - Gain / (Loss)

| Residential Members | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Individual (formerly General) | 1 | 8 | 6 | 6 | 2 |  |  |  |  |  |  |  |
| Family | 6 | 8 | 23 | 18 | 1 |  |  |  |  |  |  |  |
| Senior | (14) | (10) | 3 | - | 2 |  |  |  |  |  |  |  |
| Under 35 | 1 | 1 | 6 | 2 | (3) |  |  |  |  |  |  |  |
| Building | 66 | 53 | - | 1 | 14 |  |  |  |  |  |  |  |
| Patron | (2) | 2 | 1 | (7) | 2 |  |  |  |  |  |  |  |
| Angel | (1) | 1 | - | - | - |  |  |  |  |  |  |  |
| Legend | (1) | - | - | - | - |  |  |  |  |  |  |  |
| Residential Total | 56 | 63 | 39 | 20 | 18 |  |  |  |  |  |  |  |
| Business Members |  |  |  |  |  |  |  |  |  |  |  |  |
| Friend | -1 | (2) | (4) | 3 | (1) |  |  |  |  |  |  |  |
| Supporter | 0 | - | - | - | - |  |  |  |  |  |  |  |
| Patron | 1 | - | 1 | - | - |  |  |  |  |  |  |  |
| Champion | 0 | - | 1 | 1 | - |  |  |  |  |  |  |  |
| Business Total | 0 | (2) | (2) | 4 | (1) |  |  |  |  |  |  |  |

