

CCRA
Profit & Loss Prev Year Comparison
July 2020 through March 2021

	<u>Jul '20 - Mar 21</u>	<u>Jul '19 - Mar 20</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
Committee Income				
BD Taskforce	3,650.00	3,000.00	650.00	21.67%
Total Committee Income	<u>3,650.00</u>	<u>3,000.00</u>	<u>650.00</u>	<u>21.67%</u>
Events Revenue	209.76	0.00	209.76	100.0%
Income Donations	7,614.63	1,848.10	5,766.53	312.03%
Income Fundraising				
Winter Appeal - NB (restricted)	19,015.00	13,590.00	5,425.00	39.92%
Celebration Income	0.00	25,600.00	-25,600.00	-100.0%
House Tour	0.00	3,835.00	-3,835.00	-100.0%
Spring Appeal - NB (restricted)	4,780.00	2,225.00	2,555.00	114.83%
Income Fundraising - Other	<u>10,000.00</u>	<u>0.00</u>	<u>10,000.00</u>	<u>100.0%</u>
Total Income Fundraising	<u>33,795.00</u>	<u>45,250.00</u>	<u>-11,455.00</u>	<u>-25.32%</u>
Income Operations				
Membership Dues				
Hi-Rise Membership	10,000.00	0.00	10,000.00	100.0%
New	8,147.00	5,260.00	2,887.00	54.89%
Renewal	<u>41,380.00</u>	<u>39,053.81</u>	<u>2,326.19</u>	<u>5.96%</u>
Total Membership Dues	<u>59,527.00</u>	<u>44,313.81</u>	<u>15,213.19</u>	<u>34.33%</u>
Newsletter Ad Revenue	<u>100.00</u>	<u>3,275.00</u>	<u>-3,175.00</u>	<u>-96.95%</u>
Total Income Operations	<u>59,627.00</u>	<u>47,588.81</u>	<u>12,038.19</u>	<u>25.3%</u>
Sponsorships				
Corporate Sponsorship	<u>10,000.00</u>	<u>10,000.00</u>	<u>0.00</u>	<u>0.0%</u>
Total Sponsorships	<u>10,000.00</u>	<u>10,000.00</u>	<u>0.00</u>	<u>0.0%</u>
Total Income	<u>114,896.39</u>	<u>107,686.91</u>	<u>7,209.48</u>	<u>6.7%</u>
Gross Profit	114,896.39	107,686.91	7,209.48	6.7%
Expense				
Committees Expense				
Communications	4,500.00	0.00	4,500.00	100.0%
Remapping	0.00	331.35	-331.35	-100.0%
Zoning	7,564.95	6,295.89	1,269.06	20.16%
Membership	<u>2,889.26</u>	<u>4,712.65</u>	<u>-1,823.39</u>	<u>-38.69%</u>
Total Committees Expense	<u>14,954.21</u>	<u>11,339.89</u>	<u>3,614.32</u>	<u>31.87%</u>
Event Expense	168.00	0.00	168.00	100.0%
Fundraising Expense				
Winter Appeal	1,397.50	955.42	442.08	46.27%
Celebration Expense	0.00	4,196.15	-4,196.15	-100.0%
House Tour Expense	0.00	2,087.75	-2,087.75	-100.0%
Spring Appeal	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>
Total Fundraising Expense	<u>1,397.50</u>	<u>7,239.32</u>	<u>-5,841.82</u>	<u>-80.7%</u>
Newsletter expenses	3,600.00	9,999.48	-6,399.48	-64.0%
Office Operations Expense				
Accounting	0.00	4,250.00	-4,250.00	-100.0%

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	<u>Jul '20 - Mar 21</u>	<u>Jul '19 - Mar 20</u>	<u>\$ Change</u>	<u>% Change</u>
Board meeting	350.95	138.55	212.40	153.3%
Computers and Software	155.14	0.00	155.14	100.0%
Insurance - D&O	864.00	850.00	14.00	1.65%
Insurance - Liability	1,552.00	1,486.00	66.00	4.44%
Insurance - Worker's Comp	316.00	314.00	2.00	0.64%
Office Expense	0.00	333.08	-333.08	-100.0%
Credit Card fees	1,619.69	2,408.75	-789.06	-32.76%
Payroll expense				
PPP Loan Disbursement	2,513.72	0.00	2,513.72	100.0%
Payroll expense - Other	32,929.76	34,163.59	-1,233.83	-3.61%
Total Payroll expense	<u>35,443.48</u>	<u>34,163.59</u>	<u>1,279.89</u>	<u>3.75%</u>
Postage	150.00	0.00	150.00	100.0%
Suite Expenses	9,417.00	13,738.50	-4,321.50	-31.46%
Telephone & Internet	260.04	253.27	6.77	2.67%
Web Site/Subscriptions	1,926.58	960.33	966.25	100.62%
Office Operations Expense - Other	18.48	0.00	18.48	100.0%
Total Office Operations Expense	<u>52,073.36</u>	<u>58,896.07</u>	<u>-6,822.71</u>	<u>-11.58%</u>
Programs				
Crosstown Coalition	1,000.00	0.00	1,000.00	100.0%
Garden	2,500.00	0.00	2,500.00	100.0%
Other	240.25	0.00	240.25	100.0%
Total Programs	<u>3,740.25</u>	<u>0.00</u>	<u>3,740.25</u>	<u>100.0%</u>
Restricted Fund Program Expense				
BD Taskforce Distribution	4,000.00	0.00	4,000.00	100.0%
Total Restricted Fund Program Expense	<u>4,000.00</u>	<u>0.00</u>	<u>4,000.00</u>	<u>100.0%</u>
Sidewalk	21,600.00	21,810.19	-210.19	-0.96%
Total Expense	<u>101,533.32</u>	<u>109,284.95</u>	<u>-7,751.63</u>	<u>-7.09%</u>
Net Ordinary Income	<u>13,363.07</u>	<u>-1,598.04</u>	<u>14,961.11</u>	<u>936.22%</u>
Other Income/Expense				
Other Income				
Interest & Dividend Income	52.86	0.00	52.86	100.0%
Total Other Income	<u>52.86</u>	<u>0.00</u>	<u>52.86</u>	<u>100.0%</u>
Net Other Income	<u>52.86</u>	<u>0.00</u>	<u>52.86</u>	<u>100.0%</u>
Net Income	<u><u>13,415.93</u></u>	<u><u>-1,598.04</u></u>	<u><u>15,013.97</u></u>	<u><u>939.52%</u></u>

CCRA
Balance Sheet Prev Year Comparison
As of March 31, 2021

	<u>Mar 31, 21</u>	<u>Mar 31, 20</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
Firsttrust Checking	113,660.10	90,657.24	23,002.86	25.37%
Firsttrust Savings	66,115.04	56,062.18	10,052.86	17.93%
Garden Account	22,841.89	21,916.57	925.32	4.22%
Total Checking/Savings	202,617.03	168,635.99	33,981.04	20.15%
Total Current Assets	202,617.03	168,635.99	33,981.04	20.15%
TOTAL ASSETS	<u>202,617.03</u>	<u>168,635.99</u>	<u>33,981.04</u>	<u>20.15%</u>
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Other Current Liabilities				
PPP Loan 2nd Draw	9,245.00	0.00	9,245.00	100.0%
Total Other Current Liabilities	9,245.00	0.00	9,245.00	100.0%
Total Current Liabilities	9,245.00	0.00	9,245.00	100.0%
Total Liabilities	9,245.00	0.00	9,245.00	100.0%
Equity				
Unrestricted Funds	169,526.05	163,054.40	6,471.65	3.97%
Restricted Funds - Garden Acc	5,246.56	5,246.56	0.00	0.0%
Net Income	18,599.42	335.03	18,264.39	5,451.57%
Total Equity	193,372.03	168,635.99	24,736.04	14.67%
TOTAL LIABILITIES & EQUITY	<u>202,617.03</u>	<u>168,635.99</u>	<u>33,981.04</u>	<u>20.15%</u>

CCRA
Profit & Loss Budget vs. Actual
July 2020 through March 2021

	Reforecast			
	Jul '20 - Mar 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Committee Income				
BD Taskforce	3,650.00	2,650.00	1,000.00	137.74%
Total Committee Income	3,650.00	2,650.00	1,000.00	137.74%
Events Revenue	209.76	209.76	0.00	100.0%
Income Donations	7,614.63	6,818.98	795.65	111.67%
Building Contribution		10,000.00	-10,000.00	0.0%
Income Fundraising				
Winter Appeal - NB (restricted)	19,015.00	18,475.00	540.00	102.92%
Celebration Income	0.00	15,000.00	-15,000.00	0.0%
House Tour	0.00	0.00	0.00	0.0%
Spring Appeal - NB (restricted)	4,780.00	14,500.00	-9,720.00	32.97%
Matching Gifts	10,000.00	10,000.00	0.00	100.0%
Total Income Fundraising	33,795.00	57,975.00	-24,180.00	58.29%
Income Operations				
Membership Dues				
Hi-Rise Membership	10,000.00	10,000.00	0.00	100.0%
New	8,147.00	5,000.00	3,147.00	162.94%
Renewal	41,380.00	43,500.00	-2,120.00	95.13%
Total Membership Dues	59,527.00	58,500.00	1,027.00	101.76%
Newsletter Ad Revenue	100.00	500.00	-400.00	20.0%
Total Income Operations	59,627.00	59,000.00	627.00	101.06%
Sponsorships				
Corporate Sponsorship	10,000.00	20,000.00	-10,000.00	50.0%
Total Sponsorships	10,000.00	20,000.00	-10,000.00	50.0%
Total Income	114,896.39	146,653.74	-31,757.35	78.35%
Gross Profit	114,896.39	146,653.74	-31,757.35	78.35%
Expense				
Committees Expense				
Communications	4,500.00	6,000.00	-1,500.00	75.0%
Government Relations	0.00	500.00	-500.00	0.0%
Remapping	0.00	500.00	-500.00	0.0%
Zoning	7,564.95	11,000.00	-3,435.05	68.77%
Membership	2,889.26	3,000.00	-110.74	96.31%
Total Committees Expense	14,954.21	21,000.00	-6,045.79	71.21%
Event Expense				
Annual Meeting	0.00	100.00	-100.00	0.0%
Event Expense - Other	168.00	0.00	168.00	100.0%
Total Event Expense	168.00	100.00	68.00	168.0%
Fundraising Expense				
Winter Appeal	1,397.50	797.50	600.00	175.24%
Celebration Expense	0.00	0.00	0.00	0.0%
House Tour Expense	0.00	0.00	0.00	0.0%

CCRA
Profit & Loss Budget vs. Actual
July 2020 through March 2021

	Reforecast			
	Jul '20 - Mar 21	Budget	\$ Over Budget	% of Budget
Spring Appeal	0.00	600.00	-600.00	0.0%
Total Fundraising Expense	1,397.50	1,397.50	0.00	100.0%
Newsletter expenses	3,600.00	5,000.00	-1,400.00	72.0%
Office Operations Expense				
Accounting	0.00	4,250.00	-4,250.00	0.0%
Board meeting	350.95	500.00	-149.05	70.19%
Computers and Software	155.14	0.00	155.14	100.0%
Insurance - D&O	864.00	864.00	0.00	100.0%
Insurance - Liability	1,552.00	1,552.00	0.00	100.0%
Insurance - Worker's Comp	316.00	400.00	-84.00	79.0%
Office Expense	0.00	500.00	-500.00	0.0%
Credit Card fees	1,619.69	2,000.00	-380.31	80.99%
Payroll expense				
PPP Loan Disbursement	2,513.72	2,513.72	0.00	100.0%
Payroll expense - Other	32,929.76	43,787.50	-10,857.74	75.2%
Total Payroll expense	35,443.48	46,301.22	-10,857.74	76.55%
Payroll taxes	0.00	4,000.00	-4,000.00	0.0%
Postage	150.00	500.00	-350.00	30.0%
Suite Expenses	9,417.00	12,650.00	-3,233.00	74.44%
Telephone & Internet	260.04	360.00	-99.96	72.23%
Web Site/Subscriptions	1,926.58	1,700.00	226.58	113.33%
Office Operations Expense - Other	18.48			
Total Office Operations Expense	52,073.36	75,577.22	-23,503.86	68.9%
Programs				
Historical Preservation	0.00	500.00	-500.00	0.0%
Crosstown Coalition	1,000.00	1,000.00	0.00	100.0%
Garden	2,500.00	2,000.00	500.00	125.0%
Other	240.25	240.25	0.00	100.0%
Total Programs	3,740.25	3,740.25	0.00	100.0%
Restricted Fund Program Expense				
BD Taskforce Distribution	4,000.00	3,000.00	1,000.00	133.33%
Total Restricted Fund Program Expense	4,000.00	3,000.00	1,000.00	133.33%
Sidewalk	21,600.00	29,000.00	-7,400.00	74.48%
Total Expense	101,533.32	138,814.97	-37,281.65	73.14%
Net Ordinary Income	13,363.07	7,838.77	5,524.30	170.47%
Other Income/Expense				
Other Income				
Interest & Dividend Income	52.86	50.00	2.86	105.72%
Total Other Income	52.86	50.00	2.86	105.72%
Net Other Income	52.86	50.00	2.86	105.72%
Net Income	13,415.93	7,888.77	5,527.16	170.06%

Income

Winter Appeal (Rest.)	\$	19,015.00
Winter Appeal (Unres)	\$	4,425.00
Spring Appeal	\$	20,903.00
Total	\$	44,343.00

Expense

Mailing	\$	1,397.50
CCD	\$	21,600.00
Total expense	\$	22,997.50
Overall total	\$	22,743.00

Carryover	\$	6,800.00
Amount remaining	\$	29,543.00