

**CCRA**  
**Profit & Loss Prev Year Comparison**  
**July 2019 through February 2020**

	<u>Jul '19 - Feb 20</u>	<u>Jul '18 - Feb 19</u>	<u>\$ Change</u>	<u>% Change</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Committee Income</b>				
BD Taskforce	3,000.00	0.00	3,000.00	100.0%
Historic Preservation	0.00	500.00	-500.00	-100.0%
<b>Total Committee Income</b>	<u>3,000.00</u>	<u>500.00</u>	<u>2,500.00</u>	<u>500.0%</u>
<b>Income Donations</b>	1,545.28	322.19	1,223.09	379.62%
<b>Income Fundraising</b>				
Winter Appeal - NB (restricted)	14,565.00	14,005.00	560.00	4.0%
<b>Celebration (Blatstein)</b>				
Auction Raffle	4,100.00	0.00	4,100.00	100.0%
CC Sponsors	0.00	750.00	-750.00	-100.0%
CC Ticket Sales	21,000.00	0.00	21,000.00	100.0%
Miscellaneous	500.00	0.00	500.00	100.0%
<b>Total Celebration Income</b>	<u>25,600.00</u>	<u>750.00</u>	<u>24,850.00</u>	<u>3,313.33%</u>
<b>House Tour</b>				
Ad Revenue	625.00	1,900.00	-1,275.00	-67.11%
Sponsorship	2,000.00	3,000.00	-1,000.00	-33.33%
Ticket Revenue	840.00	7,350.00	-6,510.00	-88.57%
House Tour - Other	0.00	250.00	-250.00	-100.0%
<b>Total House Tour</b>	<u>3,465.00</u>	<u>12,500.00</u>	<u>-9,035.00</u>	<u>-72.28%</u>
Spring Appeal - NB (restricted)	2,225.00	710.00	1,515.00	213.38%
<b>Total Income Fundraising</b>	<u>45,855.00</u>	<u>27,965.00</u>	<u>17,890.00</u>	<u>63.97%</u>
<b>Income Operations</b>				
<b>Membership Dues</b>				
New	4,620.00	1,925.00	2,695.00	140.0%
Renewal	32,665.00	32,615.00	50.00	0.15%
<b>Total Membership Dues</b>	<u>37,285.00</u>	<u>34,540.00</u>	<u>2,745.00</u>	<u>7.95%</u>
Newsletter Ad Revenue	3,275.00	5,450.00	-2,175.00	-39.91%
Reimbursements	0.00	150.00	-150.00	-100.0%
<b>Total Income Operations</b>	<u>40,560.00</u>	<u>40,140.00</u>	<u>420.00</u>	<u>1.05%</u>
<b>Sponsorships</b>				
Corporate Sponsorship	0.00	10,000.00	-10,000.00	-100.0%
<b>Total Sponsorships</b>	<u>0.00</u>	<u>10,000.00</u>	<u>-10,000.00</u>	<u>-100.0%</u>
<b>Total Income</b>	<u>90,960.28</u>	<u>78,927.19</u>	<u>12,033.09</u>	<u>15.25%</u>
<b>Gross Profit</b>	90,960.28	78,927.19	12,033.09	15.25%
<b>Expense</b>				
<b>Committees Expense</b>				
Remapping	331.35	0.00	331.35	100.0%
Zoning	6,295.89	5,374.05	921.84	17.15%
Membership	3,953.61	2,448.99	1,504.62	61.44%
<b>Total Committees Expense</b>	<u>10,580.85</u>	<u>7,823.04</u>	<u>2,757.81</u>	<u>35.25%</u>
Event Expense	0.00	314.96	-314.96	-100.0%
Fundraising Expense				

**CCRA**  
**Profit & Loss Prev Year Comparison**  
**July 2019 through February 2020**

	<u>Jul '19 - Feb 20</u>	<u>Jul '18 - Feb 19</u>	<u>\$ Change</u>	<u>% Change</u>
Winter Appeal	930.42	921.06	9.36	1.02%
Celebration Expense	3,681.00	1,380.00	2,301.00	166.74%
House Tour Expense	790.25	1,014.31	-224.06	-22.09%
<b>Total Fundraising Expense</b>	<b>5,401.67</b>	<b>3,315.37</b>	<b>2,086.30</b>	<b>62.93%</b>
Newsletter expenses	8,799.48	5,497.93	3,301.55	60.05%
<b>Office Operations Expense</b>				
Accounting	4,250.00	4,250.00	0.00	0.0%
Board meeting	138.55	526.13	-387.58	-73.67%
Computers and Software	0.00	735.47	-735.47	-100.0%
Insurance - D&O	850.00	850.00	0.00	0.0%
Insurance - Liability	1,486.00	1,450.00	36.00	2.48%
Insurance - Worker's Comp	0.00	398.00	-398.00	-100.0%
Office Expense	183.08	117.70	65.38	55.55%
Credit Card fees	1,667.95	727.05	940.90	129.41%
Payroll expense	30,675.40	28,862.33	1,813.07	6.28%
Suite Expenses	12,169.00	15,923.00	-3,754.00	-23.58%
Telephone & Internet	196.89	217.89	-21.00	-9.64%
Transition-Relocation	0.00	14.23	-14.23	-100.0%
Web Site/Subscriptions	960.33	733.74	226.59	30.88%
<b>Total Office Operations Expense</b>	<b>52,577.20</b>	<b>54,805.54</b>	<b>-2,228.34</b>	<b>-4.07%</b>
<b>Programs</b>				
Bethesda Project	0.00	4,420.71	-4,420.71	-100.0%
Crosstown Coalition	0.00	1,100.00	-1,100.00	-100.0%
<b>Total Programs</b>	<b>0.00</b>	<b>5,520.71</b>	<b>-5,520.71</b>	<b>-100.0%</b>
Sidewalk	19,410.19	16,800.00	2,610.19	15.54%
<b>Total Expense</b>	<b>96,769.39</b>	<b>94,077.55</b>	<b>2,691.84</b>	<b>2.86%</b>
<b>Net Ordinary Income</b>	<b>-5,809.11</b>	<b>-15,150.36</b>	<b>9,341.25</b>	<b>61.66%</b>
<b>Net Income</b>	<b><u>-5,809.11</u></b>	<b><u>-15,150.36</u></b>	<b><u>9,341.25</u></b>	<b><u>61.66%</u></b>

**CCRA**  
**Balance Sheet Prev Year Comparison**  
As of February 29, 2020

	Feb 29, 20	Feb 28, 19	\$ Change	% Change
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Checking/Savings</b>				
Firsttrust Checking	98,186.36	104,424.04	-6,237.68	-5.97%
Firsttrust Savings	46,024.75	36,024.62	10,000.13	27.76%
Garden Account	20,789.07	17,161.89	3,627.18	21.14%
<b>Total Checking/Savings</b>	<b>165,000.18</b>	<b>157,610.55</b>	<b>7,389.63</b>	<b>4.69%</b>
<b>Total Current Assets</b>	<b>165,000.18</b>	<b>157,610.55</b>	<b>7,389.63</b>	<b>4.69%</b>
<b>TOTAL ASSETS</b>	<b>165,000.18</b>	<b>157,610.55</b>	<b>7,389.63</b>	<b>4.69%</b>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Equity</b>				
Unrestricted Funds	164,016.97	164,302.17	-285.20	-0.17%
Unrestricted Funds - Garden Acc	5,246.56	5,246.56	0.00	0.0%
Net Income	-4,263.35	-11,938.18	7,674.83	64.29%
<b>Total Equity</b>	<b>165,000.18</b>	<b>157,610.55</b>	<b>7,389.63</b>	<b>4.69%</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>165,000.18</b>	<b>157,610.55</b>	<b>7,389.63</b>	<b>4.69%</b>

## CCRA Profit & Loss Budget vs. Actual July 2019 through June 2020

	Jul '19 - Jun 20	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Committee Income</b>				
BD Taskforce	3,000.00			
<b>Total Committee Income</b>	3,000.00			
<b>Congregations</b>				
Sacred Spaces	0.00	0.00	0.00	0.0%
<b>Total Congregations</b>	0.00	0.00	0.00	0.0%
<b>Income Donations</b>	1,545.28	500.00	1,045.28	309.06%
<b>Income Fundraising</b>				
Winter Appeal - NB (restricted)	14,565.00	14,500.00	65.00	100.45%
<b>Celebration - Blatstein</b>				
Auction Raffle	4,100.00			
50/50 Raffle	0.00	0.00	0.00	0.0%
CC Auction	0.00	0.00	0.00	0.0%
CC Sponsors	0.00	0.00	0.00	0.0%
CC Ticket Sales	21,000.00	0.00	21,000.00	100.0%
Miscellaneous	500.00	0.00	500.00	100.0%
Celebration Income - Other	0.00	23,000.00	-23,000.00	0.0%
<b>Total Celebration Income</b>	25,600.00	23,000.00	2,600.00	111.3%
<b>House Tour</b>				
Ad Revenue	625.00			
Sponsorship	2,000.00			
Ticket Revenue	960.00			
House Tour - Other	0.00	20,000.00	-20,000.00	0.0%
<b>Total House Tour</b>	3,585.00	20,000.00	-16,415.00	17.93%
Spring Appeal - NB (restricted)	2,225.00	14,500.00	-12,275.00	15.35%
Spring Appeal (Unrestricted)	0.00	0.00	0.00	0.0%
<b>Total Income Fundraising</b>	45,975.00	72,000.00	-26,025.00	63.85%
<b>Income Operations</b>				
<b>Membership Dues</b>				
New	4,620.00	5,000.00	-380.00	92.4%
Renewal	33,230.00	51,000.00	-17,770.00	65.16%
<b>Total Membership Dues</b>	37,850.00	56,000.00	-18,150.00	67.59%
Newsletter Ad Revenue	3,275.00	6,450.00	-3,175.00	50.78%
Reimbursements	0.00	300.00	-300.00	0.0%
<b>Total Income Operations</b>	41,125.00	62,750.00	-21,625.00	65.54%
<b>Sponsorships</b>				
Corporate Sponsorship	0.00	0.00	0.00	0.0%
Other Programs Revenue	0.00	0.00	0.00	0.0%
<b>Total Sponsorships</b>	0.00	0.00	0.00	0.0%
<b>Total Income</b>	91,645.28	135,250.00	-43,604.72	67.76%
<b>Gross Profit</b>	91,645.28	135,250.00	-43,604.72	67.76%
<b>Expense</b>				

**CCRA**  
**Profit & Loss Budget vs. Actual**  
July 2019 through June 2020

	<b>Jul '19 - Jun 20</b>	<b>Budget</b>	<b>\$ Over Budget</b>	<b>% of Budget</b>
<b>Committees Expense</b>				
Remapping	331.35			
Zoning	6,295.89	11,000.00	-4,704.11	57.24%
Membership	4,453.61	5,000.00	-546.39	89.07%
Education and Family Expense	0.00	0.00	0.00	0.0%
<b>Total Committees Expense</b>	<b>11,080.85</b>	<b>16,000.00</b>	<b>-4,919.15</b>	<b>69.26%</b>
Lighting project	0.00	0.00	0.00	0.0%
<b>Event Expense</b>				
Annual Meeting	0.00	100.00	-100.00	0.0%
Congregations Expense				
Sacred Spaces	0.00	0.00	0.00	0.0%
<b>Total Congregations Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
Public Meetings	0.00	0.00	0.00	0.0%
<b>Total Event Expense</b>	<b>0.00</b>	<b>100.00</b>	<b>-100.00</b>	<b>0.0%</b>
<b>Fundraising Expense</b>				
Winter Appeal	930.42	900.00	30.42	103.38%
Celebration Expense				
Auction Expense	0.00	0.00	0.00	0.0%
Celebration Expense - Other	3,681.00	1,000.00	2,681.00	368.1%
<b>Total Celebration Expense</b>	<b>3,681.00</b>	<b>1,000.00</b>	<b>2,681.00</b>	<b>368.1%</b>
House Tour Expense	790.25	1,500.00	-709.75	52.68%
Spring Appeal	0.00	600.00	-600.00	0.0%
<b>Total Fundraising Expense</b>	<b>5,401.67</b>	<b>4,000.00</b>	<b>1,401.67</b>	<b>135.04%</b>
Newsletter expenses	9,999.48	10,000.00	-0.52	100.0%
<b>Office Operations Expense</b>				
Payroll service fees	0.00	0.00	0.00	0.0%
Accounting	4,250.00	4,250.00	0.00	100.0%
Board meeting	138.55	540.00	-401.45	25.66%
Insurance - D&O	850.00	850.00	0.00	100.0%
Insurance - Liability	1,486.00	1,450.00	36.00	102.48%
Insurance - Worker's Comp	0.00	400.00	-400.00	0.0%
Office Expense	283.08	500.00	-216.92	56.62%
Other	0.00	0.00	0.00	0.0%
Credit Card fees	1,667.95	1,500.00	167.95	111.2%
Payroll expense	30,675.40	41,520.00	-10,844.60	73.88%
Payroll taxes	0.00	3,700.00	-3,700.00	0.0%
Postage	0.00	500.00	-500.00	0.0%
Suite Expenses	13,738.50	18,060.00	-4,321.50	76.07%
Telephone & Internet	225.08	360.00	-134.92	62.52%
Transition-Relocation	0.00	0.00	0.00	0.0%
Web Site/Subscriptions	960.33	1,650.00	-689.67	58.2%
Office Operations Expense - Other	0.00	0.00	0.00	0.0%
<b>Total Office Operations Expense</b>	<b>54,274.89</b>	<b>75,280.00</b>	<b>-21,005.11</b>	<b>72.1%</b>
<b>Programs</b>				

**CCRA**  
**Profit & Loss Budget vs. Actual**  
July 2019 through June 2020

	<b>Jul '19 - Jun 20</b>	<b>Budget</b>	<b>\$ Over Budget</b>	<b>% of Budget</b>
Historical Preservation	0.00	500.00	-500.00	0.0%
Crosstown Coalition	0.00	1,000.00	-1,000.00	0.0%
Garden	0.00	1,000.00	-1,000.00	0.0%
Greening/Trees/Street Scene	0.00	0.00	0.00	0.0%
<b>Total Programs</b>	<b>0.00</b>	<b>2,500.00</b>	<b>-2,500.00</b>	<b>0.0%</b>
Reconciliation Discrepancies	0.00	0.00	0.00	0.0%
Sidewalk	19,410.19	26,400.00	-6,989.81	73.52%
<b>Total Expense</b>	<b>100,167.08</b>	<b>134,280.00</b>	<b>-34,112.92</b>	<b>74.6%</b>
<b>Net Ordinary Income</b>	<b>-8,521.80</b>	<b>970.00</b>	<b>-9,491.80</b>	<b>-878.54%</b>
<b>Other Income/Expense</b>				
<b>Other Income</b>				
Interest & Dividend Income	0.00	0.00	0.00	0.0%
<b>Total Other Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>Net Other Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>Net Income</b>	<b>-8,521.80</b>	<b>970.00</b>	<b>-9,491.80</b>	<b>-878.54%</b>

## Garden P

Feb 2020

	<u>Jul '19 - Feb 20</u>	<u>Jul '18 - Feb 19</u>	<u>\$ Change</u>	<u>% Change</u>
<b>Income Operations</b>				
<b>Garden</b>	4,405.00	4,662.50	-257.50	-5.52%
<b>Garden Expenses</b>				
<b>Events</b>	125.00	0.00	125.00	100.0%
<b>Honoria</b>	0.00	75.00	-75.00	-100.0%
<b>Bank Fees</b>	15.00	40.00	-25.00	-62.5%
<b>Maint/Supplies</b>	1,044.02	551.28	492.74	89.38%
<b>Plantings</b>	0.00	25.39	-25.39	-100.0%
<b>Postage/Supplies</b>	299.37	276.17	23.20	8.4%
<b>Refreshments</b>	78.86	133.48	-54.62	-40.92%
<b>Space Rental</b>	275.00	275.00	0.00	0.0%
<b>Garden Expenses - Other</b>	21.99	74.00	-52.01	-70.28%
<b>Total Garden Expenses</b>	<u>1,859.24</u>	<u>1,450.32</u>	<u>408.92</u>	<u>28.2%</u>